



Brampton Excelsiors Lacrosse Club

Minutes of Board of Directors Meeting on Monday October 2nd, 2023

UNAPPROVED

Call to Order: 7:09 pm

Present: Matt Bowman, Ron Evans, Keith Slinger, Kelly Pererira, Bob Boddam, Dan Teat, Chris Lowe, Dave Succamore (via Zoom), Keivan Campbell (via Zoom)

Absent : Rick Garcia, Glenn McClelland, Brent McCauley, Clint Nickerson, Wes Jackson, Jason Fancett

- In Glenn's absence, Keith will chair the meeting

Approval of Agenda :

Motion to adopt the agenda.

Motion: Ron

Second: Matt

CARRIED

Approval of Minutes:

- A couple of small grammatical errors, and note about new business on agenda left from previous meeting's template to be fixed.

Motion to approve the previous meeting's minutes.

Motion: Dan

Second: Chris

CARRIED

President's Remarks:

- Glenn is away.

Team Reports:

Major:

- Not much new to talk about.
- Budget has been submitted to Ron, team profited nearly \$3000, though this has to be done next year without selling off players.
- Looking forward to positive changes coming to the team.
- It will probably be three years before the team is competing for a Mann Cup, but aiming to improve and continue building each season.
- Staff plan to meet this week to prepare for the upcoming season.



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- Ron says the city may reconsider the heritage fund, Dan says \$50 000 would speed up the timeline and make a huge difference in all aspects of the team.
- Many players simply will not play without being paid.

Jr. A:

- Financials have been submitted to Ron.
- Nothing else new to report.

Jr. B:

- Brent absent, no report submitted.

Field:

- Jason absent, no report submitted.

Treasurer's Report:

- Ron handed out account reports to be included with the minutes (Appendix A).
- Will get the year end report distributed to the Board and minutes before the AGM

Motion to accept the Treasurer's report.

Motion: Chris

Second: Kelly

CARRIED

Committees:

Fundraising:

- Matt has appointed committee members Jeff Bowman, Wes Jackson, and John Sanderson. Doug Whillans may join as well, but has not committed. Also working in close contact with GMs. Chris attended meeting.

Motion to approve the committee members.

Motion: Matt

Second: Keith

CARRIED

- Held one meeting so far.
- Looked at the operating costs, though some numbers were missing. Had to estimate based on last year's financials to fill in the gaps.
- Club's total operating costs this year were roughly \$200 000.
- Jr.s will still charge player fee to make sure the players have some commitment, but the committee will aim to reduce those fees significantly.
- Majors operated bare bones, Keith would like to significantly increase the budget next year to compensate for money made through player transactions this year.



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- Discussed some current and possible sources of income.
- Will meet again near the end of October with the aim to more accurately break down the cash flow.
- Goal is to have a sponsorship package created and ready to go by the end of the year so that fundraising can start in January.
- Will discuss with Keith how to organize golf tournament. It's a big job and should be independently organized despite being a fundraiser.

AGM

- Date is set, the room is booked and notice has been sent to the members.
- City booked us in the basement meeting room, may cause issue for some of our older members. Matt will ask if the room can be changed.
- Matt has not heard back from Bob Burke regarding Nomination Committee, has asked that all nominations be sent to him in the mean time.
- We need to know who is going to take shortened terms from current Board. Needed to stagger election 1/3 each year.
- 2 week deadline to decide.

New Business:

- Matt has been to see Dean. He is in very bad shape.
- Mary is happy to have visitors, but asks that anyone call her first to arrange a time.
- Anyone who wants to see him should go ASAP.

Adjournment:

Motion to adjourn.

Motion: Matt

Second: Dan

CARRIED

- Meeting adjourned at 7:52.



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APPENDIX A – Accounts Report Sept 30 2023

General Bank Account

Bank Balance - \$15,921.63
Accounts Payable - \$747.27
Accounts Receivable - \$0.00
Working Capital - \$15,174.36

National Bank

Balance - \$545.93

Junior A Bank Account

Bank Balance - \$48,365.51
Accounts Payable - \$39,091.20
Accounts Receivable - \$0.00
Working Capital - \$9,274.31

Junior B Bank Account

Bank Balance - \$2,827.05
Accounts Payable - \$0.00
Accounts Receivable - \$0.00
Working Capital - \$2,827.05

Major Excelsiors Bank Account

Bank Balance - \$22,611.22
Accounts Payable - \$11,900.00 (Est.)
Accounts Receivable - \$3,500.00
Working Capital - \$14,211.22

Men's Field Bank Account

Bank Balance - \$3,847.34
Accounts Payable - \$0.00
Accounts Receivable - \$0.00
Working Capital - \$3,847.34

Totals (All entities)

Working Capital - \$45,880.21



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APPENDIX B



BELC Auxiliary Committee Terms of Reference **Form**

This form will be used to establish and record the terms of reference of any BELC auxiliary committee. The BELC President shall be an ad hoc member of all committees and may not serve as committee chair.

Auxiliary committees shall be created and operate in accordance with **C 2:07** of the BELC Governing Documents.

Committee Name: Fundraising Committee

Mandate: To work with the General Managers in order to plan, organize and oversee fundraising operations for all teams and the club in general. This will include creating sponsorship packages, soliciting sponsors, merchandise, grants, bingo, 50/50, and any other opportunities.

Term: September 2023 – September 2024

Chairperson: Matt Bowman

Members: Jeff Bowman, John Sanderson, Wes Jackson, Glenn McClelland (ad hoc)

Approved by the Board of Directors on: Monday, October 2nd 2023