



# Brampton Excelsiors Lacrosse Club

## Minutes of Board of Directors Meeting on Monday February 5th, 2024

**Call to Order:** 7:01 pm

**Present:** Matt Bowman, Ron Evans, Chris Lowe, Kelly Pereira, Glenn McClelland, Brent McCauley, Jodi Phair, Bob Boddam, Clint Nickerson (via Zoom), Jason Fancett (via Zoom), Rick Garcia (via Zoom)

**Regrets:** Keith Slinger

**Absent:** Dan Teat, Wes Jackson, Keivan Campbell

### **Approval of Agenda:**

**Motion to adopt the agenda.**

**Motion: Bob**

**Second: Kelly**

**CARRIED**

### **Approval of Minutes:**

**Motion to approve the previous meeting's minutes.**

**Motion: Ron**

**Second: Brent**

**CARRIED**

### **President's Remarks:**

- Bill Castator passed away.
- The Executive Committee has discussed making structural changes to the Jr. programs.
- Want to move to having a single Jr. GM oversee both teams with assistant GM assigned to each. Proposing Chris as GM, Brent to stay on as assistant GM.
- Already spoken with Brent and Chris, both on board.
- Brent feels he's reaching the end of his time with the team, the club owes much to his dedication, especially in organizing Founder's Cup.
- Matt notes that Chris can simply be named GM of A's and B's, but to make a structural change will require an amendment to By-Laws.

### **Team Reports:**

**Major:**

- Picked up 4 players in the draft.



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- Had 5<sup>th</sup> overall pick (from Six Nations), Owen Sound had our first overall pick (traded for Robert Hudson).
- Happy with picks. Thanks to Chris for helping out and advising.

## **Jr. A:**

- Had 8<sup>th</sup> and 18<sup>th</sup> overall picks in draft.
- Very happy with first pick, was expected to go much earlier in the draft.
- Expecting both picks to play for us.
- Added Kevin Haynes to coaching staff.

## **Jr. B:**

- Camps to start on Feb 17th.
- A's staff will be watching as well to ensure players get a shot at both teams.
- Need to address goaltending. Waiting to hear more about a couple of possible goalies.
- Other teams are already asking about trades.
- Running Super Bowl squares as an early fundraiser. Matt will share posts on social media.
- Planning Alumni Game for April 27<sup>th</sup>.
- Need a list of alumni to contact.
- Meat sale has been organized for first weekend of May.
- Found a strong first year prospect through Jr. ALL, excited to come play for Brampton.
- Reached out to Keenan's for a games night, no response. Looking at other venues.

## **Field:**

- Still looking for a goalie, not much else to report.

## **Treasurer's Report:**

- Account reports included in appendix.
- National Bank account has been closed, funds transferred to General Account.

## **Motion to accept the Treasurer's report.**

**Motion: Bob**

**Second: Chris**

**CARRIED**

## **Committees:**

### **Fundraising:**

- Sponsorship packages have been finalized and accepted by the committee
- John Sanderson has agreed to sell sponsorships, but does not want to be paid.



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- Will save us money, but also still leaves the option open of hiring someone else if need be.
- Concerns that John will not be motivated the same without pay. Matt will ensure the work is done.
- Committee would like to ask for \$10 000 advertising budget to increase value for large sponsors and help bring in more fans.
- Concerns about such a large amount and effectiveness of advertising.

## **Motion to approve \$10 000 budget for Fundraising Committee**

**Motion: Matt**

**Second: None**

**DEFEATED**

- Ron has been contacted by Gage Board at the city with a series of questions regarding BELC's involvement and significant to the City in response to our request for funding. Hoping the right answers will lead to major support from the city.
- Ron asks if more game passes can be printed. Matt confirms, low cost, will get them ordered tomorrow.
- Chris would like Buy One Get One passes to hand out to the minors. Matt confirms this can be done from the same template, will get a sample to Chris for approval.

## **New Business:**

- None.

## **Adjournment:**

**Motion to adjourn.**

**Motion: Matt**

**Second: Brent**

**CARRIED**

- Meeting adjourned at 8:27 pm.

**Next meeting scheduled for Monday, March 4<sup>th</sup> 2024.**



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## APPENDIX A – Accounts Report January 31st 2024

### Financials Breakdown

As of Jan. 31, 2024. FYE2024		Comparison As of Jan. 31, 2023. FYE2023	
<b>General Bank Account</b>		<b>General Bank Account</b>	
Bank Balance	\$ 13,856.62	Bank Balance	\$ 31,366.66
Accounts Payable	\$ 596.52	Accounts Payable	\$ 18,144.17
Accounts Receivables	\$ 1,038.56	Accounts Receivables	\$ -
Working Capital	\$ 14,298.66	Working Capital	\$ 13,222.49
<b>National Bank (Closed)</b>		<b>National Bank</b>	
Bank Balance	\$ -	Bank Balance	\$ 593.85
<b>Junior A Bank Account</b>		<b>Junior A Bank Account</b>	
Bank Balance	\$ 18,781.26	Bank Balance	\$ 24,621.75
Accounts Payable	\$ 597.46	Accounts Payable	\$ 1,500.00
Accounts Receivables	\$ -	Accounts Receivables	\$ 10,759.29
Working Capital	\$ 18,183.80	Working Capital	\$ 33,381.04
<b>Junior B Bank Account</b>		<b>Junior B Bank Account</b>	
Bank Balance	\$ 854.10	Bank Balance	\$ 17,138.13
Accounts Payable	\$ -	Accounts Payable	\$ 444.78
Accounts Receivables	\$ -	Accounts Receivables	\$ -
Working Capital	\$ 854.10	Working Capital	\$ 16,693.35
<b>Major's Bank Account</b>		<b>Major's Bank Account</b>	



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Bank Balance	\$	12,572.49	Bank Balance	\$	4,240.15
Accounts Payable	\$	-	Accounts Payable	\$	-
Accounts Receivables	\$	-	Accounts Receivables	\$	7,694.47
Working Capital	\$	12,572.49	Working Capital	\$	11,934.62
 <b>Men's Field Bank Account</b>			 <b>Men's Field Bank Account</b>		
Bank Balance	\$	3,617.19	Bank Balance	\$	798.97
Accounts Payable	\$	-	Accounts Payable	\$	-
Accounts Receivables	\$	-	Accounts Receivables	\$	1,440.12
Working Capital	\$	3,617.19	Working Capital	\$	2,239.09
 <b>Totals (All entities)</b>			 <b>Totals (All entities)</b>		
Working Capital	\$	49,526.24	Working Capital	\$	77,516.62